



Ben Roberts

Associate director

Tailor My Property

Location: United Arab Emirates - Dubai

Education: Master's degree, Corporate Finance

Experience: 11 years, 9 months



Message

More ▼

Work Experience

Total Years of Experience: 11 Years, 9 Months

 August 2017 To
Present

Associate director

at Tailor My Property

Location : United Arab Emirates - Dubai

Launched the presence of Tailor My Property, a Singapore consultancy, in UAE.

The company assists clients in purchasing property internationally, reviewing their requirements, drawing options from its broad network of developers, brokers and buyer agents, and running the numbers on the mortgage, tax and insurances.

From-scratch pipeline through marketing, networking and referrals helping UAE residents purchase.

 June 2014 To
August 2014

CLIENT RELATIONSHIP MANAGER, Earnest Advisors

at Earnest Insurance

JUNE 2014- present: CLIENT RELATIONSHIP MANAGER, Earnest Advisors/Earnest Insurance

- Continued work partnership with James Voce from AES International to help develop Earnest Advisors, a division of Earnest Insurance, a leading UAE broker
- Growing a client base and maintaining and monitoring the investment activities and status of existing clients

 September
2012 To May
2014

RELATIONSHIP MANAGER

at AES International

Location : Saudi Arabia

Sept 2012- May 2014

RELATIONSHIP MANAGER, AES International - the UK's fastest growing financial services company 2009-2012

- Widening the client base; maintaining client accounts
- Cross selling advisory services, including private banking solutions
- Developing the corporate client network for group cover.

 November
2011 To
September
2012

Regional editor, MENA

at MetalBulletin (part of Euromoney plc)

Location : United Arab Emirates - Dubai

Launched the presence of MetalBulletin, a leader in pricing and news for the global metal commodities industry.

Daily news and pricing for subscribers, editing of copy coming in from the Iranian market, represented the news service in events in Turkey and Egypt.

 April 2010 To
November
2011

Senior reporter, ConstructionWeek

at ITP Publishing Group

Location : United Arab Emirates

April 2010-Nov 2011: Senior reporter, ConstructionWeek (ITP Publishing Group)